



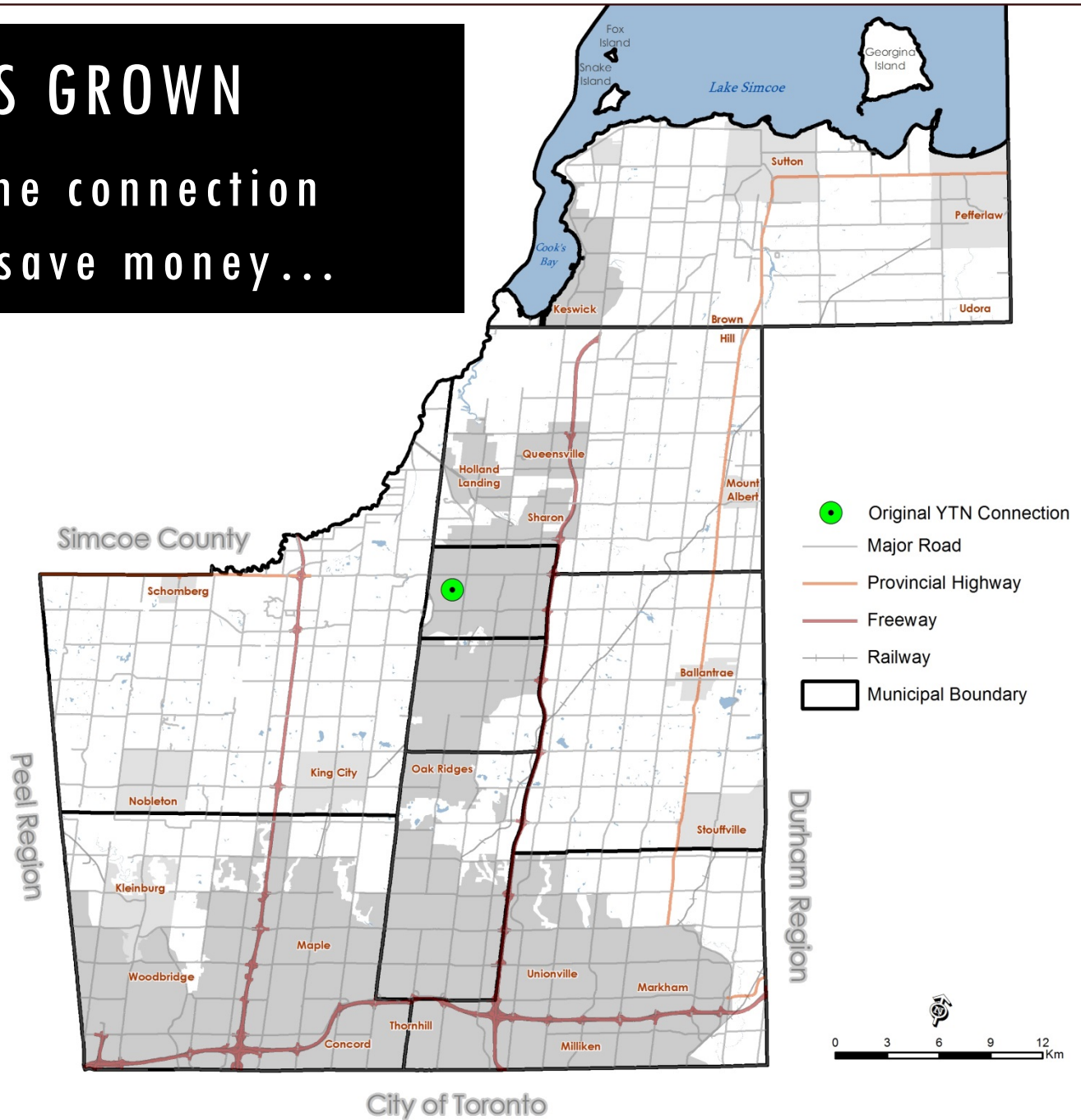
YTN GOVERNANCE STRUCTURE AND BUSINESS PLAN UPDATE

Broadband Strategy Advisory Task Force
February 16, 2017

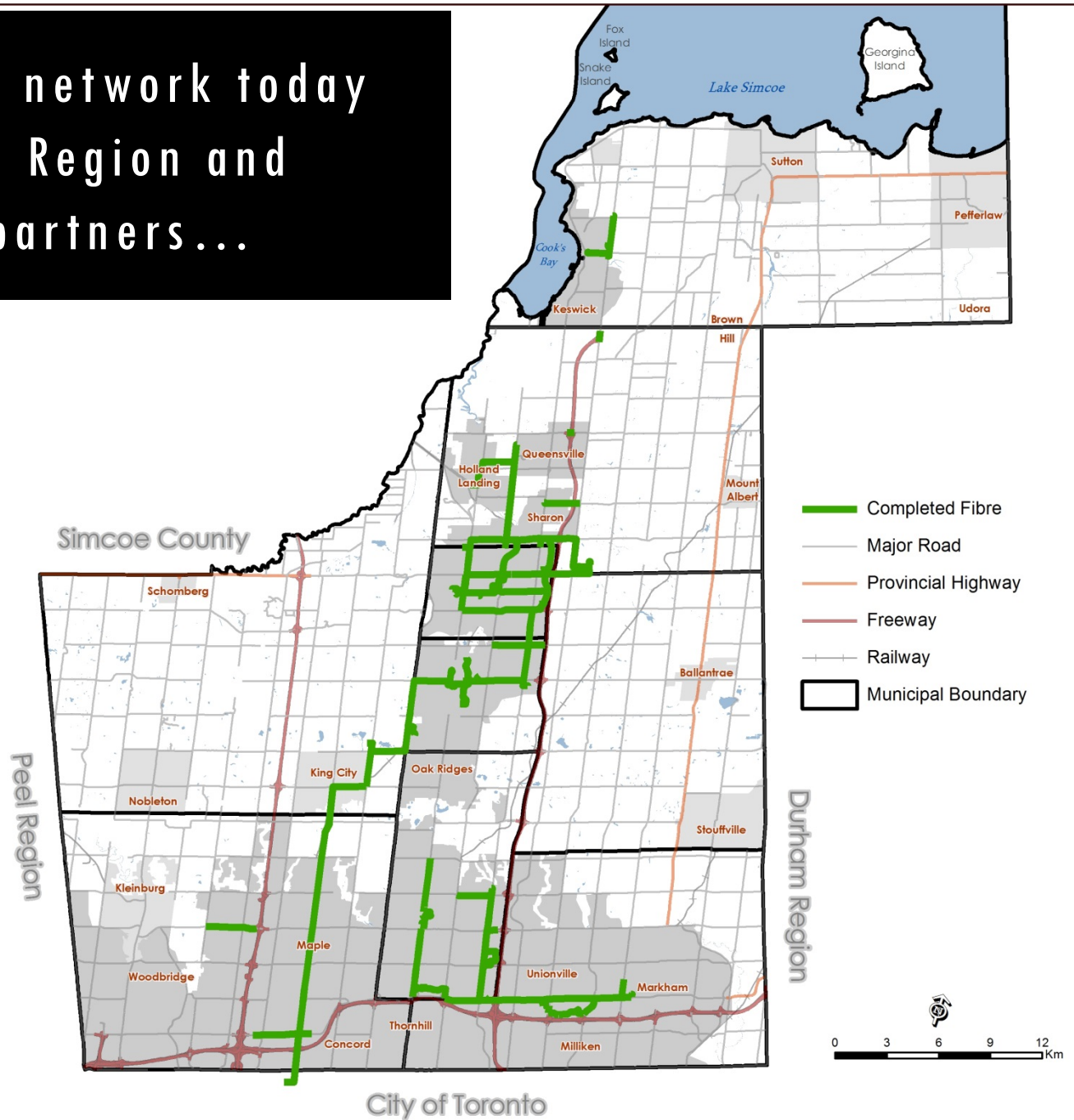
Doug Lindeblom

YTN HAS GROWN

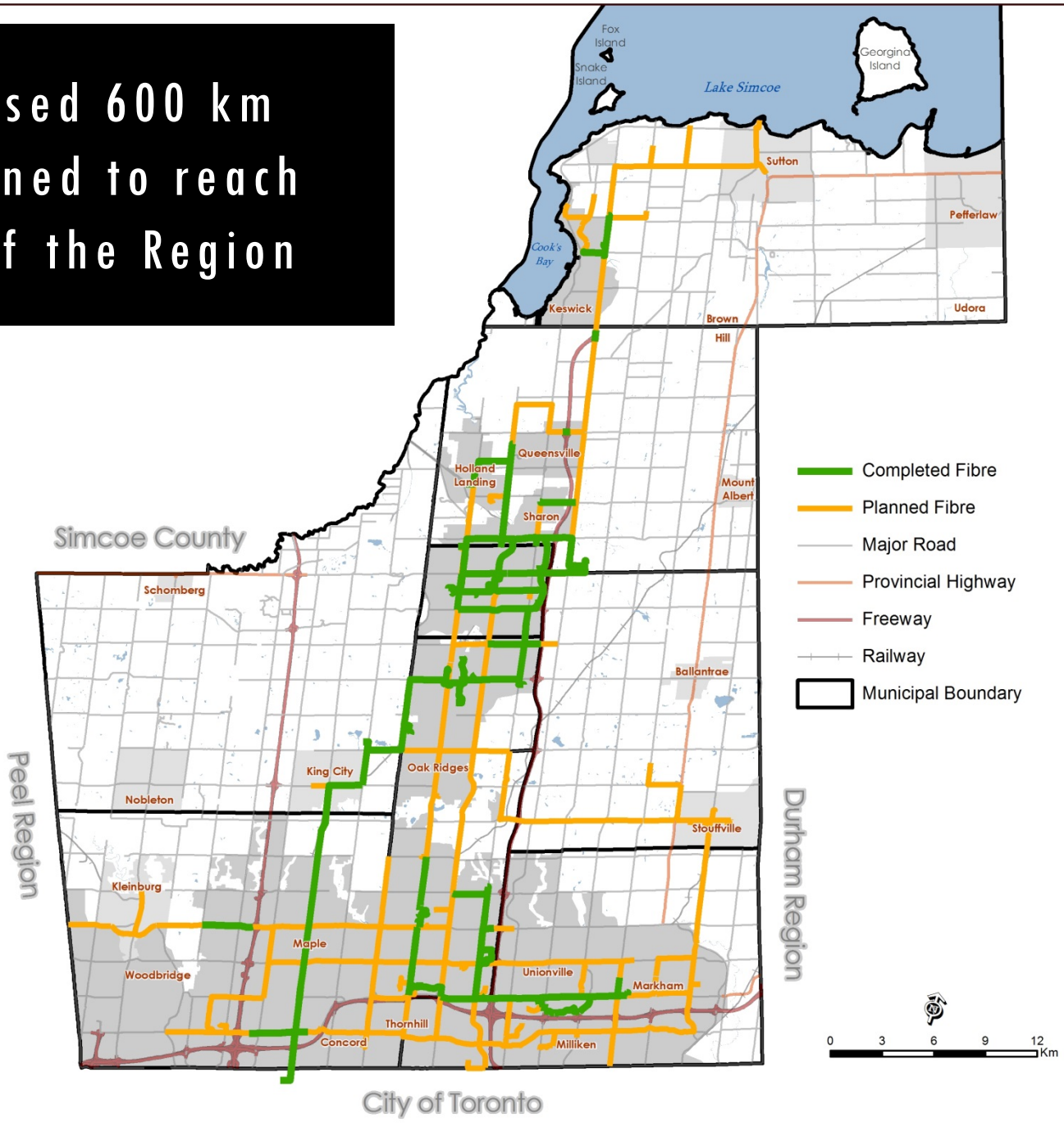
In 2002...one connection
designed to save money...



...to a 200 km network today
serving the Region and
10 MUSH partners...



...to a proposed 600 km network designed to reach across much of the Region



COUNCIL APPROVED PRINCIPLES – JUNE 2016

Establish York Telecom Network as:

- Arms length wholly-owned entity
- Providing Dark fibre only
- Serving Region and MUSH sector
- Consideration for private sector pilots

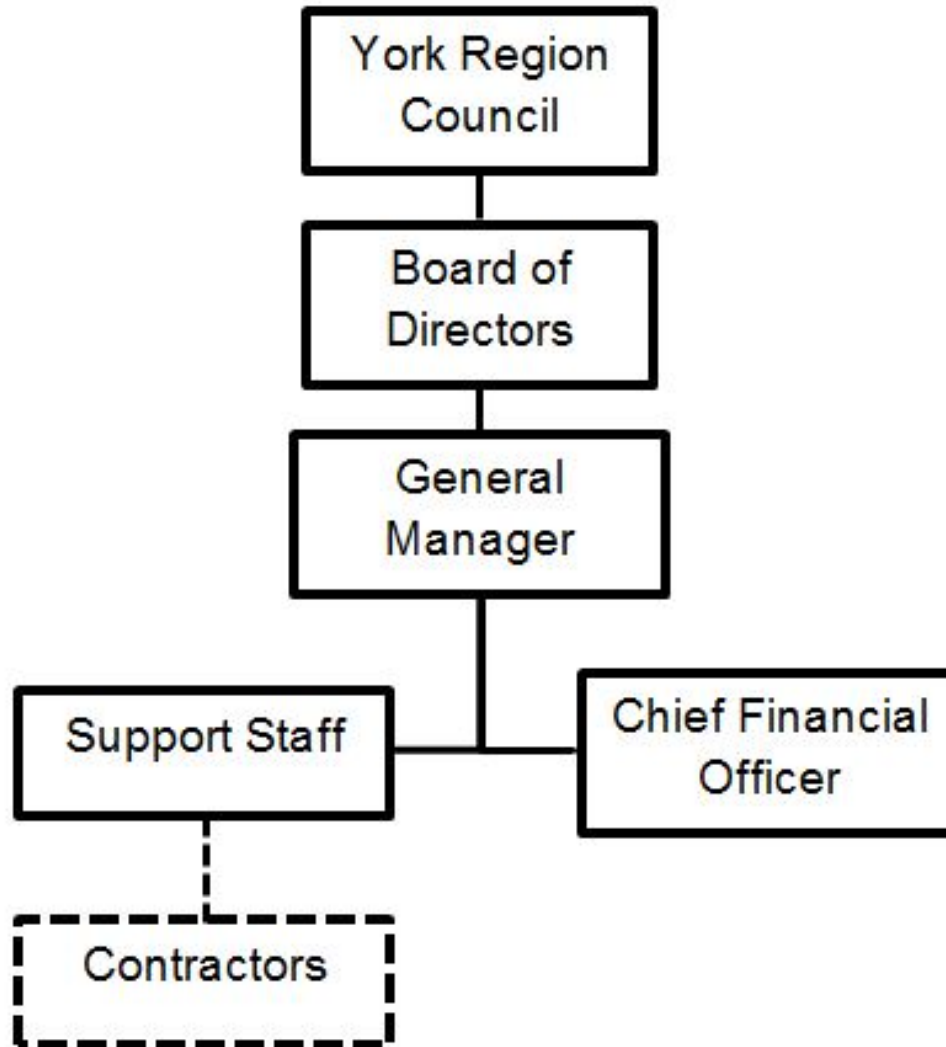
YORK TELECOM NETWORK REVIEW SINCE JUNE 2016

- **Governance and business best practice review**
- **Legal review of authority and structure**
- **Business Plan review including**
 - detailed customer demand analysis
 - pricing options
 - capital build scenarios
 - asset ownership and tax review

YORK REGION ARMS LENGTH ENTITY COMPARISON

Set-up and Operations	York Telecom Network Corporation	Housing York Inc.	York Region Rapid Transit Corporation
Business Registration	✓	✓	✓
Owned by York Region	✓	✓	✓
Board of Directors	✓	✓	✓
Financials	✓	✓	✓
Asset Ownership	✓	✓	-
Staff	✓	✓	-
Function	✓	✓	-

YORK TELECOM NETWORK ORGANIZATION CHART



POSITIONING YORK TELECOM NETWORK

- Future YTN needs to **do business** with Internet Service Providers (ISPs)
- Focus remains on providing **dark fibre** only
- ISPs interested in accessing YTN dark fibre to provide service to **out-of-reach locations**
- Connect to Innovate application **requires direct link between YTN and ISPs**

POLICY REASONS FOR ADVANCING YORK TELECOM NETWORK

- 1. Serve public sector operational needs**
- 2. Support economic development initiatives and business growth/attraction**
- 3. Expand broadband service into under-served areas of the Region**

NEXT STEPS

- 1. Report and presentation** to Committee of the Whole on March 9, 2017
- 2. Secure 2017 start-up funds** immediately
- 3. Recruit** a General Manager and other staff
- 4. Register** the Corporation
- 5. Establish** a Board of Directors
- 6. Submit** 2018 budget request in the Fall of 2017
- 7. Complete** transition to external entity by January 1, 2018